

**TENNESSEE GENERAL ASSEMBLY
FISCAL REVIEW COMMITTEE**



FISCAL NOTE

SB 1286 - HB 1978

February 27, 2011

SUMMARY OF BILL: Eliminates the prohibition against promises of a rebate, discount, or price reduction upon the death of any person when entering into a pre-need contract or pre-need insurance arrangement. Requires pre-need sellers and agents to maintain all records in hard copy, on microfiche, or in an electronic database.

ESTIMATED FISCAL IMPACT:

NOT SIGNIFICANT

Assumptions:

- According to the Department of Commerce and Insurance, pre-need records will be available for an auditor's review in electronic format.
- According to the Department, this bill will not create additional responsibilities or significantly change any regulatory, administrative, or enforcement activity. Therefore, the fiscal impact to state government will be not significant.
- Pursuant to Tenn. Code Ann. § 4-3-1011, all regulatory boards are required to be self-supporting over a two-year period. The Board of Funeral Directors and Embalmers had a closing balance of \$69,404 in FY08-09, a closing balance of \$360,873 in FY09-10, and a total year-end reserve balance of \$430,277 as of June 30, 2010.

CERTIFICATION:

The information contained herein is true and correct to the best of my knowledge.

A handwritten signature in blue ink, reading "James W. White".

James W. White, Executive Director

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